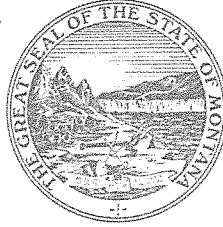


Montana Public Service Commission



Brad Johnson - Chairman
Travis Kavulla - Vice Chairman
Roger Koopman - Commissioner
Bob Lake - Commissioner
Tony O'Donnell - Commissioner

March 19, 2018

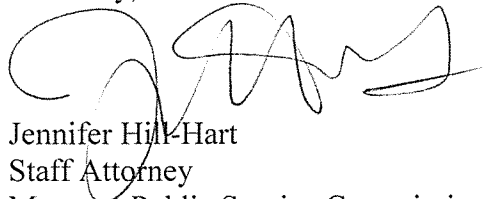
Francesca DiStefano
Bryan, DiStefano & Mattingley, PLLP
P.O. Box 2341
Kalispell, MT 59903

RE: Data Requests in Docket T-18.2.PCN

Dear Ms. DiStefano

Enclosed please find Data Requests PSC-031 through PSC-036 of the Montana Public Service Commission to Big Foot Dumpsters, LLC in the above referenced Docket. Please begin the response to each new numbered data request on a new page. Please provide responses on or before **April 9, 2018**. If you have any questions, please contact me at (406) 444-6179.

Sincerely,



Jennifer Hill-Hart
Staff Attorney
Montana Public Service Commission

cc: Service List

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy Data Requests issued in Docket T- 18.2.PCN in the matter of Big Foot Dumpsters & Containers, LLC, Whitefish, Montana has today been sent to all parties listed.

MAILING DATE: March 19, 2018


FOR THE COMMISSION

FIRST CLASS MAIL

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AS ITS INTERESTS MAY APPEAR:

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111 North Last Chance Gulch
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Helena, Montana 59620-1703
Snow, Suzanne SSnow@mt.gov

DEPARTMENT OF PUBLIC SERVICE REGULATION
BEFORE THE PUBLIC SERVICE COMMISSION
OF THE STATE OF MONTANA

IN THE MATTER OF the Class D Application)
of Big Foot Dumpsters & Containers, LLC) DOCKET NO. T-18.2.PCN
Application for Class D Garbage Service)
between all points and places within Flathead)
County.)

**DATA REQUESTS PSC-031 THROUGH PSC-036 OF THE
MONTANA PUBLIC SERVICE COMMISSION
TO BIG FOOT DUMPSTERS, LLC**

PSC-031

Regarding: Witnesses
Witness: As Appropriate

Please identify by name, address, and telephone number each witness, shipper, expert or otherwise, Big Foot may call at the scheduled hearing in this matter, and describe the expected testimony of each witness.

PSC- 032

Regarding: Market Analysis
Witness: As Appropriate

Please describe all of the garbage hauling markets Big Foot intends to serve in Flathead County. For instance, if Big Foot views the Kila market distinct from the Kalispell market, please explain the distinction between these markets. Describe the unique operating characteristics of each and provide the estimated number of customers within each market. Please provide any supporting or explanatory documentation, including any market analysis done and mapping documentation. Please submit any spreadsheets in excel format with formulas intact.

PSC- 033

Regarding: Market Analysis
Witness: As Appropriate

Please provide any marketing analysis done for the Flathead County region, including as pertains to market concentration of existing carriers. If a report was done, please include with your response. Please submit any spreadsheets in excel format with formulas intact.

PSC-034

Regarding: Business Plan
Witness: As Appropriate

Please provide a copy of Big Foot's business plan and any supporting documentation.

PSC-035

Regarding: Business Plan
Witness: As Appropriate

Please provide documentation of Big Foot's proposed garbage hauling routes, residential, commercial, or otherwise.

PSC-036

Regarding: Business Plan
Witness: As Appropriate

Please provide any books or records Big Foot believes would support its Application.
Please submit any spreadsheets in excel format with formulas intact.